



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

March 13, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$81,456	28
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$40,198	19
Borosak, William J. Jr.	Secure Financial Group, LLC	\$35,002	6
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$31,369	7
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Hatton, Catherine E.	Long Island Insurance Solutions	\$29,600	22
Ahlbum, Tim	Health Coverage Solutions	\$23,508	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,758	7
AmeriLife		\$17,790	31
Shackelford, Edward L.	The Assurance Group, Inc.	\$17,552	4
American Eagle Consultants, Inc.		\$15,368	7
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$13,810	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,823	6
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Concklin, Ron	Rosenberg-Concklin, Inc.	\$9,907	9
Catron, Edward A.	Catron Insurance Agency	\$9,660	2
Clark, John W.	Senior Solutions Insurance Agency	\$9,464	7
Chacon, Cesar	The Insurance Hub	\$8,268	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$8,123	6
Centerstone Insurance & Financial Svcs.		\$8,101	3
Professional Group Plans, Inc.		\$7,536	1
Barta, Devin M.	Barta Insurance Agency	\$7,528	4
Rosati, Lisa	Rosati Insurance Agency	\$6,876	3
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$6,795	3
Judah, Charles G.	MSIS, Inc.	\$6,779	2
Schwartz, Scott J.	Insurance Protection Services	\$6,504	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$5,999	2
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$5,868	1
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$5,664	1
Abadjian, Pierre	Abadjian Insurance Group	\$5,112	2
<b>Bronze Producers (\$2,500 - \$5,000)</b>			
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$4,512	1
World Wide Coverage Corp.		\$4,508	2
Wroblewski, Robert M.	SOS Insurance Group	\$4,367	3
Gress, Ronald	United Specialty Associates Corp.	\$4,144	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,768	1
Maisto, Stephen	Senior Health Solutions	\$3,720	3
Farster, Leah	Farster Insurance Agency	\$3,515	1
Butler, Brian	Butler Insurance Agency	\$3,420	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,295	1
Gardner, Grant G.	Gardner Insurance Agency	\$3,276	1
Kelsey, Steven D.	Kelsey Insurance Agency	\$3,276	1
Richard, Paul	Richard Insurance Agency	\$3,276	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$3,276	1
Thiele, Robert E.	Thiele Insurance Agency	\$3,276	1
Zimny, Robert S.	Zimny Insurance Agency	\$3,276	1
Bowes, Barbara N.	Bowes Insurance Agency	\$3,228	1
Katlin, Andrew	Katlin Insurance Agency	\$3,191	1
Finken, Mark E.	Merit Insurance Services, Inc.	\$3,166	3
Banville, Richard	Banville Insurance Agency	\$3,096	1
Rosen, David S.	Rosen Insurance Agency	\$3,096	1
Duryea, Don B.	Duryea Insurance Agency	\$3,092	2
Bora, Kiran K.	Bora Insurance Agency	\$3,084	1
ERIN Marketing, Inc.		\$2,988	2
Darling, Leonard R.	Darling Insurance Agency	\$2,976	1
Greenberg, Joshua K.	Greenberg Insurance Agency	\$2,927	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,904	1
Patterson, Adam D.	Patterson Insurance Agency	\$2,844	1
Benefit Plans of America, Inc.		\$2,706	2
Zeitler, Richard J.	Zeitler Insurance Agency	\$2,686	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,616	1
Bowes, Richard	Bowes Insurance Agency	\$2,592	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,592	1



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

March 13, 2016

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

### Gold Producers (\$10,000 - \$15,000)

Ulayyet, Fred M.	\$13,810	McKnight, Robert J.	\$10,690
Ranney, Eugene	\$12,852	Ahlbum, Tim	\$10,632

### Silver Producers (\$5,000 - \$10,000)

Jaffe, Joseph A.	\$9,888	Saylor, Dexter R.	\$6,552
Savage, Gina	\$9,732	Schwartz, Scott J.	\$6,504
Gordon, Aaron	\$9,047	Catron, Edward A.	\$6,252
American Eagle Consultants, Inc.	\$8,988	Hatton, Catherine E.	\$6,190
Terminiello, Christine	\$8,351	Sakharoff, Richard D.	\$5,868
Laughlin, James A.	\$8,268	Roberts, Horace A. III	\$5,735
Stevens, Jason	\$8,218	Gorden, Renee G.	\$5,688
Lawrence, Kevin	\$7,536	Ottovogio, Xiomara	\$5,688
Rosati, Lisa	\$6,900	Sheldon, Paul, CLU, ChFC	\$5,664
Malooley, Michele A.	\$6,815	Mangini, Nicholas L.	\$5,652

### Bronze Producers (\$2,500 - \$5,000)

Sachs, Kerry	\$4,979	Glickman, Abraham	\$3,191
Ripoll, Glenn A.	\$4,956	Halperin, Murray A.	\$3,096
Lauer, Deborah	\$4,692	Rosen, David S.	\$3,096
Larocca, Joseph A.	\$4,559	Cafone, Louis	\$3,092
Rosen, Paul J.	\$4,512	Bora, Kiran K.	\$3,084
Kovarsky, Nathan S.	\$4,144	Klein, Russell	\$2,976
Bloomer, Joe K.	\$3,948	Workman, Patricia W.	\$2,976
Borenstein, Jadzia	\$3,887	Lemar, Mike	\$2,927
Finkelstein, Sara	\$3,768	Maglio, Theresa	\$2,927
Kraus, Bratone T.	\$3,768	Mollica, Rosanna	\$2,927
Greenfield, Paul F.	\$3,764	Cleveland, Keith E.	\$2,904
Chard, Dani L.	\$3,719	Bowling, Mindie N.	\$2,844
Holdren, Charles E.	\$3,695	Kasabov, David	\$2,844
Holzman, Robert	\$3,564	Kingsley, Beverly J.	\$2,844
White, Robert L.	\$3,544	Payne, David L.	\$2,844
Thornton, Donald G.	\$3,515	Simon, Steven D.	\$2,844
Rose, Vicki A.	\$3,420	Stern, Mindy S.	\$2,844
Heck, Douglas S.	\$3,408	Juzwa, Michael	\$2,784
Graham, Christopher N., CLU	\$3,359	Major, Victoria A.	\$2,759
Simpkins, Mark A.	\$3,295	Zeitler, Richard J.	\$2,686
Hogg, Harvey P.	\$3,276	Bushko, Heidi	\$2,676
Katz, Morty M.	\$3,276	Holdren, Theone	\$2,651
Reynolds, Paul E.	\$3,276	Friedman, Michael D.	\$2,616
Willis, Clarence H. III	\$3,276	Bowes, Richard	\$2,592
Meredith, Charles D.	\$3,252	Deross, William P.	\$2,592
Bowes, Barbara N.	\$3,228		